



Laura Billings

Principal, Sage Green Development, LLC

Laura Billings is the Principal and Founder of Sage Green Development, LLC, a real estate and green building services firm. Her clients include a variety of firms from the real estate development, construction, architecture and green building consulting industries. Her work includes project management for SRM Associates, a commercial real estate developer, LEED-CI RFP assistance for Hathaway Dinwiddie, a general construction company, GreenPoint rating projects, and consulting work for KEMA, Inc., a green building consulting firm. Her work with KEMA has included the creation of a comprehensive Green Tenant Guide for landlords and tenants and LEED documentation work.

Prior to founding Sage Green, Laura worked for five years as a project manager at SRM Associates, a commercial real estate development company. At SRM Associates, Laura worked on all aspects of real estate development, including acquisitions, entitlements, building financings/refinancings/dispositions and construction management. Laura also managed a year-long real-estate and relocation consulting project for Dolby Labs, helping them to develop a real estate strategy tied to their growth plans.

In addition to her project management responsibilities, Laura worked with the employees at SRM Associates from 2003 through 2008 to "green" the firm, both in-house on green cleaning, carbon off-setting and a green business certification as well as on SRM's development projects. Laura managed an 11,000 RSF green tenant improvement project, is starting a 25,000 RSF LEED-CI build-out and she was, and continues to be, the project manager for two 40,000 RSF LEED-NC projects for SRM. In addition, Laura co-wrote SRM's Green Tenant Improvement Guidelines.

Laura is a LEED Accredited Professional, certified GreenPoint Rater, Board Member of the Northern California Chapter of the U.S. Green Building Council, and in 2003, she co-founded the first local Emerging Green Builders committee for the U.S. Green Building Council (there are now 65 nationwide). Laura is an active public speaker, having presented to universities, conferences, businesses, non-profits and trade associations on the business case for green building.

Laura received her M.B.A. from the Haas School of Business at U.C. Berkeley in 2003 with a certificate in real estate and graduated with highest distinction from the University of Virginia in 1996 with a B.A. in political and social thought and urban planning.